

Raymond James Financial, Key Metrics*

9 months ending

	6/30/19	6/30/20	% Change
Net Revenue	\$5,911	\$5,717	3%
Total Nonint. Expenses	\$5,115	\$4,696	9%
Net Interest Income	610	584	-4%
EPS (diluted)	5.3	4.33	-18%
Net Income	769	609	-21%
Pretax Income	384	163	-58%
Total Comp Ratio	65.90%	68.50%	

	6/30/19	6/30/20
Private Client FAs		
Employees	3,228	3,379
Independent	4,676	4,776
TOTAL FAs	7,904	8,155

*Nine months ended June 30, 2020. Dollars in millions. Source: Ray Jay consolidated statement of income